

IWI Discussion Paper Series

94 (February 28, 2020)¹



ISSN 1612-3646

Optimization of Station-based Carsharing Networks: Increasing Sustainability through Heterogeneous Fleets and Emission Control

Marc-Oliver Sonneberg², Kathrin Kühne³ und Michael H. Breitner⁴

Impact (ceteris paribus) of ... on	Number of stations	Number of vehicles			Profit
		In total	Electric	Petrol	
Costs for stations ↑	→	→	→	→	↓
Costs for parking lots ↑	→	→	→	→	↓
Costs for electric vehicles ↑	→	→	↓	↑	↓
Costs for petrol vehicles ↑	→	→	↑	↓	↓
Demand ↑	↑	↑	↑	↑	↑
CO ₂ -emission limit ↓	→	→	↑	↓	↓
Price per kWh ↑	→	→	↓	↑	↓
Price per liter petrol ↑	→	→	↑	↓	↓
Max. distance ↑	↓	↓	↓	↓	↑

¹ Copies or PDF file are available on request: Information Systems Institute, Leibniz Universität Hannover, Königsworther Platz 1, 30167 Hannover, Germany (www.iwi.uni-hannover.de)

² Research Assistant, Leibniz Universität Hannover, Information Systems Institute, Hannover, Germany (sonneberg@iwi.uni-hannover.de)

³ Research Assistant, Leibniz Universität Hannover, Information Systems Institute, Hannover, Germany (kuehne@iwi.uni-hannover.de)

⁴ Full Professor for Information Systems and Business Administration and Head of Information Systems Institute (breitner@iwi.uni-hannover.de)

Abstract

The positioning and dimensioning of carsharing stations have already been addressed in several optimization models applying homogeneous fleets. Yet, carsharing organizations increasingly apply mixed fleets of vehicles with different propulsion methods. We introduce a model, which permits a combination of differently powered vehicles and the option to include fleet emission constraints to satisfy customer expectations and governmental requirements. It supports decision makers in solving the challenge of fulfilling demands while maximizing profit. With an applicability check, the proposed model is evaluated. Extensive sensitivity analyses are presented and discussed indicating how a profitable operation of heterogeneous fleets can be established.

Keywords

Station-based Carsharing, Transportation, Urban Mobility, Network and Fleet Optimization, Sustainability.

1 Introduction and Motivation

A growing level of eco-consciousness in public as well as business sectors evokes a rethinking of car usage and personal vehicle ownership (Shaheen and Cohen, 2013). In this context, carsharing addresses both, the environmental and economic concerns of conventional vehicle usage (Alfian et al., 2014). This leads to reduced emissions and grants carsharing clients access to a fleet of relatively new and thus environmentally friendly vehicles on a pay as-needed basis (Shaheen et al., 2010). As carsharing profitability depends on demand, carsharing services are typically offered in urban areas where car ownership can (partly) be dispensed with. With an increasing percentage of the world population living in cities and a rapidly rising number of people using carsharing, new opportunities for carsharing organizations arise (Dedrick, 2010). Supported by technological progress and a variety of available optimization approaches, car-sharing organizations are able to better plan their networks as well as their fleet sizes and offer simplified operational services at high service levels to their customers (Hayashi et al., 2014; Kaspi et al., 2014). The scope of literature dealing with the functionality of different carsharing concepts, the analyses of these concepts, and investigations of use and users is manifold. Introduced optimization models focus on diverse goals and support the creation or expansion of station-based carsharing networks. But even though potentially crucial to success, the implementation of a heterogeneous carsharing fleet has not yet been intensively researched on existing models. The option of installing a heterogeneous fleet is deemed important as it allows a carsharing organization to leverage the benefits of diverse propulsion methods and thus address a larger customer pool. While a pure electric fleet contributes towards environmental protection, it creates high costs for vehicle charging infrastructures and leads to idle times during charging cycles under present-day conditions (Speranza, 2018). While a combustion engine fleet allows for increased capacity utilization, this results in higher emissions. The positive effects of reduced emissions and reduced energy consumption can thus be reinforced by including alternatively powered vehicles in the carsharing fleet (Shaheen et al., 2013). In addition, many of these alternatively powered vehicles already meet the requirements of so far mostly voluntary environmental labelling programs, which in turn represent a beneficial marketing aspect for carsharing organizations (Millard-Ball et al., 2005). Real-life application examples further support the concept of heterogeneity. Especially the combination of electric vehicles with petrol-powered vehicles is a growing mixture in today's carsharing fleets. Zipcar, the main provider in the U.S., already successfully applies a heterogeneous vehicle approach with vehicle type and propulsion method varying depending on the location of offer (Zipcar, 2020). Other providers follow suit and start to partially replace existing fleets with electric vehicles, e.g., ShareNow (ShareNow, 2020). While increasing the flexibility and availability of vehicles, electric fleets require vehicle charging infrastructures. Consequently, the integration of electric vehicles makes round-trip carsharing (also called two-way) most feasible for a carsharing network. This means that vehicles have to be returned to their designated parking lot or, in the case of electric vehicles, their respective charging infrastructure. This is rather limited possible for one-way modes, in which vehicles can be driven between designated stations, as more charging infrastructure and relocation costs incur decreasing the profitability of a carsharing organization. Regarding free-floating carsharing, which allows a vehicle to be left at any allowed parking space within a

designated area, these cost-effects are even higher. Based on the number of potential carsharing users, the three carsharing operation modes are typically established within different city sizes. As free-floating is usually operated in cities with at least 500.000 inhabitants, round-trip carsharing is also suitable for towns with more than 50.000 inhabitants as it is less cost-intensive to install and no costs for relocation incur. A summary of the above is given in Table 1, which shows the specific characteristics of the carsharing modes.

Table 1: Advantages and disadvantages of different carsharing operation modes

	One-way	Round-trip	Free-floating
Network structure	Station-based; vehicle can be picked up and dropped off at any station	Station-based; vehicle needs to be returned to a designated station / parking lot	Vehicle can be picked up and dropped off at any allowed parking space in the area of operations
Advantages for the carsharing organization	<ul style="list-style-type: none"> Relocation is predictable because of typically required pre-booking 	<ul style="list-style-type: none"> No relocation costs Prevents crowded stations/areas No operational management Planning reliability (e.g., utilization, maintenance, cleaning) 	<ul style="list-style-type: none"> No station costs
Advantages for the customer	<ul style="list-style-type: none"> Fixed location for vehicles Pre-booking is limited possible Cost reductions may be applied to support relocation Spontaneous trips possible Round trips possible 	<ul style="list-style-type: none"> Fixed location for vehicles Pre-booking possible Spontaneous trips possible Predictable with regard to long-term scheduling 	<ul style="list-style-type: none"> Door-to-door service is possible High flexibility
Disadvantages for the carsharing organization	<ul style="list-style-type: none"> Station costs Relocation costs (staff vs. user incentives) Crowded/vacant stations 	<ul style="list-style-type: none"> Station costs Loss of demand for door-to-door service 	<ul style="list-style-type: none"> Relocation costs (staff vs. user incentives) Parking costs in some areas Crowded/vacant areas
Disadvantages for the customer	<ul style="list-style-type: none"> No vehicle available at nearest/preferred station Preferred destination station may be occupied 	<ul style="list-style-type: none"> Lower flexibility than free-floating/one-way Payment of idle times (e.g., for parking) 	<ul style="list-style-type: none"> No vehicle available in nearby area (limited availability) No pre-booking possible Search for parking lot
Typical field of application	<ul style="list-style-type: none"> Cities up to metropolises 	<ul style="list-style-type: none"> Towns up to metropolises 	<ul style="list-style-type: none"> Large cities and metropolises
Implications regarding electromobility	<ul style="list-style-type: none"> Unlimited suitability for pure electric fleet Limited suitability for heterogeneous fleet → Limited availability of vehicle charging infrastructure → Relocation necessary 	<ul style="list-style-type: none"> Unlimited suitability 	<ul style="list-style-type: none"> Limited suitability → Ineffective and expensive → Relocations necessary for charging

With the goal of reducing the overall emissions of a carsharing fleet, while at the same time maintaining a customer friendly and yet profit maximizing approach, the above considerations favor a unified fleet deploying different propulsion methods, such as electric, hybrid, or combustion engine vehicles in a round-trip mode. Thus, the research questions of this paper is:

How can an optimization model for strategic and tactical station-based carsharing be designed to maximize profit while applying a heterogeneous fleet and obtaining a maximum CO₂-threshold?

The paper is structured as follows: work regarding carsharing networks and its optimization is described in the following section 2. Section 3 introduces our optimization model and explains the underlying assumptions as well as the input parameters. Section 4 explains our approach towards dataset creation, provides benchmarks, and resulting evaluations and generalizations. We complete our article with conclusions and an outlook.

for electric vehicles, which require renewable energy not only for the charging process but also for the production of the vehicles. This represents a simplification of real life situations. Due to the requirement of charging infrastructures for electric vehicles, a station-based round-trip carsharing approach is considered which takes into account all the advantages and disadvantages given in Table 1. One-way trips generate significantly more costs due to the requirement of additional charging infrastructures at each station as well as staff or user incentives for relocation. However, the implementation of a one-way option with higher prices to cover the additional costs could increase flexibility and attract additional users. This option may be limited to non-electric vehicles, as already offered by Zipcar (Zipcar, 2020). Further improvements of the set optimization gap of 3% are possible with additional computing time. As our model addresses strategic and tactical planning, computing time is not a critical aspect. However, the set optimization gap used in our benchmarks may lead to small biases between the results.

5 Conclusions and Outlook

Carsharing organizations offer their services in an increasing number of cities worldwide. With a growing public environmental awareness, the number of carsharing users continues to rise rapidly and the aspect of sustainability becomes more and more important. As a consequence, the integration of vehicles with alternative propulsion methods such as electric vehicles into existing fleets depicts an ongoing trend in this business sector. To successfully integrate differently powered carsharing vehicles in a city, station locations, their sizes, and an optimal number of different types of vehicles have to be determined. Round-trip modes are especially advantageous as they can be used in almost any city regarding their requirements concerning population density.

We introduced a MILP to support the challenging task of network and fleet planning as well as optimization for heterogeneous fleets with the overall objective of profit maximization under consideration of ecological sustainability. We evaluated our model using the example of San Francisco. Our benchmarks reveal that the identification of realistic demand levels has a significant influence as to whether carsharing is profitable or not. They further show that slight adjustments in parameters can have a notable impact on how to optimally disburse the carsharing network of a heterogeneous fleet. In doing so, we contribute to station-based carsharing and its planning as well as its optimization. Further, we present a possibility to estimate the demand without having actual user data on hand. Although certain limitations have been identified, it was possible to verify the applicability and usefulness of the optimization model. Benefit could be drawn from more detailed empirical evaluation in this field; as demand represents the most crucial factor to success, additional information regarding typical carsharer and support for the currently used aspects could further validate and enhance our approach. The optimization model itself could be refined by adding aspects not yet considered, such as the implementation of additional multi-mobility constraints, demand-related prices, or a one-way option including relocation procedures. We emphasize that the potential of including alternative propulsion methods in carsharing applications is considerable, as this approach serves to increase sustainability while maintaining profitable installation. In conjunction with further enhancements, our work can therefore contribute to supporting a cleaner environment and a greener future.

IWI Discussion Paper Series/Diskussionsbeiträge

ISSN 1612-3646

- Michael H. Breitner, *Rufus Philip Isaacs and the Early Years of Differential Games*, 36 p., #1, January 22, 2003.
- Gabriela Hoppe and Michael H. Breitner, *Classification and Sustainability Analysis of e-Learning Applications*, 26 p., #2, February 13, 2003.
- Tobias Brüggemann and Michael H. Breitner, *Preisvergleichsdienste: Alternative Konzepte und Geschäftsmodelle*, 22 p., #3, February 14, 2003.
- Patrick Bartels and Michael H. Breitner, *Automatic Extraction of Derivative Prices from Webpages using a Software Agent*, 32 p., #4, May 20, 2003.
- Michael H. Breitner and Oliver Kubertin, *WARRANT-PRO-2: A GUI-Software for Easy Evaluation, Design and Visualization of European Double-Barrier Options*, 35 p., #5, September 12, 2003.
- Dorothee Bott, Gabriela Hoppe and Michael H. Breitner, *Nutzenanalyse im Rahmen der Evaluation von E-Learning Szenarien*, 14 p., #6, October 21, 2003.
- Gabriela Hoppe and Michael H. Breitner, *Sustainable Business Models for E-Learning*, 20 p., #7, January 5, 2004.
- Heiko Genath, Tobias Brüggemann and Michael H. Breitner, *Preisvergleichsdienste im internationalen Vergleich*, 40 p., #8, June 21, 2004.
- Dennis Bode and Michael H. Breitner, *Neues digitales BOS-Netz für Deutschland: Analyse der Probleme und mögliche Betriebskonzepte*, 21 p., #9, July 5, 2004.
- Caroline Neufert and Michael H. Breitner, *Mit Zertifizierungen in eine sicherere Informationsgesellschaft*, 19 p., #10, July 5, 2004.
- Marcel Heese, Günter Wohlers and Michael H. Breitner, *Privacy Protection against RFID Spying: Challenges and Countermeasures*, 22 p., #11, July 5, 2004.
- Liina Stotz, Gabriela Hoppe and Michael H. Breitner, *Interaktives Mobile(M)-Learning auf kleinen Endgeräten wie PDAs und Smartphones*, 31 p., #12, August 18, 2004.
- Frank Köller and Michael H. Breitner, *Optimierung von Warteschlangensystemen in Call Centern auf Basis von Kennzahlenapproximationen*, 24 p., #13, Januar 10, 2005.
- Phillip Maske, Patrick Bartels and Michael H. Breitner, *Interactive M(obile)-Learning with UbiLearn 0.2*, 21 p., #14, April 20, 2005.
- Robert Pomes and Michael H. Breitner, *Strategic Management of Information Security in State-run Organizations*, 18 p., #15, May 5, 2005.
- Simon König, Frank Köller and Michael H. Breitner, *FAUN 1.1 User Manual*, 134 p., #16, August 4, 2005.
- Christian von Spreckelsen, Patrick Bartels and Michael H. Breitner, *Geschäftsprozessorientierte Analyse und Bewertung der Potentiale des Nomadic Computing*, 38 p., #17, December 14, 2006.
- Stefan Hoyer, Robert Pomes, Günter Wohlers and Michael H. Breitner, *Kritische Erfolgsfaktoren für ein Computer Emergency Response Team (CERT) am Beispiel CERT-Niedersachsen*, 56 p., #18, December 14, 2006.
- Christian Zietz, Karsten Sohns and Michael H. Breitner, *Konvergenz von Lern-, Wissens- und Personalmanagementsystemen: Anforderungen an Instrumente für integrierte Systeme*, 15 p., #19, December 14, 2006.
- Christian Zietz and Michael H. Breitner, *Expertenbefragung „Portalbasiertes Wissensmanagement“: Ausgewählte Ergebnisse*, 30 p., #20, February 5, 2008.
- Harald Schömburg and Michael H. Breitner, *Elektronische Rechnungsstellung: Prozesse, Einsparpotentiale und kritische Erfolgsfaktoren*, 36 p., #21, February 5, 2008.
- Halyna Zakhariya, Frank Köller and Michael H. Breitner, *Personaleinsatzplanung im Echtzeitbetrieb in Call Centern mit Künstlichen Neuronalen Netzen*, 35 p., #22, February 5, 2008.

IWI Discussion Paper Series/Diskussionsbeiträge

ISSN 1612-3646

- Jörg Uffen, Robert Pomes, Claudia M. König and Michael H. Breitner, *Entwicklung von Security Awareness Konzepten unter Berücksichtigung ausgewählter Menschenbilder*, 14 p., #23, May 5, 2008.
- Johanna Mählmann, Michael H. Breitner and Klaus-Werner Hartmann, *Konzept eines Centers der Informationslogistik im Kontext der Industrialisierung von Finanzdienstleistungen*, 19 p., #24, May 5, 2008.
- Jon Sprenger, Christian Zietz and Michael H. Breitner, *Kritische Erfolgsfaktoren für die Einführung und Nutzung von Portalen zum Wissensmanagement*, 44 p., #25, August 20, 2008.
- Finn Breuer and Michael H. Breitner, *„Aufzeichnung und Podcasting akademischer Veranstaltungen in der Region D-A-CH“: Ausgewählte Ergebnisse und Benchmark einer Expertenbefragung*, 30 p., #26, August 20, 2008.
- Harald Schömburg, Gerrit Hoppen and Michael H. Breitner, *Expertenbefragung zur Rechnungseingangsbearbeitung: Status quo und Akzeptanz der elektronischen Rechnung*, 40 p., #27, October 15, 2008.
- Hans-Jörg von Mettenheim, Matthias Paul and Michael H. Breitner, *Akzeptanz von Sicherheitsmaßnahmen: Modellierung, Numerische Simulation und Optimierung*, 30 p., #28, October 16, 2008.
- Markus Neumann, Bernd Hohler and Michael H. Breitner, *Bestimmung der IT-Effektivität und IT-Effizienz serviceorientierten IT-Managements*, 20 p., #29, November 30, 2008.
- Matthias Kehlenbeck and Michael H. Breitner, *Strukturierte Literaturrecherche und -klassifizierung zu den Forschungsgebieten Business Intelligence und Data Warehousing*, 10 p., #30, December 19, 2009.
- Michael H. Breitner, Matthias Kehlenbeck, Marc Klages, Harald Schömburg, Jon Sprenger, Jos Töller and Halyna Zakhariya, *Aspekte der Wirtschaftsinformatikforschung 2008*, 128 p., #31, February 12, 2009.
- Sebastian Schmidt, Hans-Jörg v. Mettenheim and Michael H. Breitner, *Entwicklung des Hannoveraner Referenzmodells für Sicherheit und Evaluation an Fallbeispielen*, 30 p., #32, February 18, 2009.
- Sissi Eklun-Natey, Karsten Sohns and Michael H. Breitner, *Buildung-up Human Capital in Senegal - E-Learning for School drop-outs, Possibilities of Lifelong Learning Vision*, 39 p., #33, July 1, 2009.
- Horst-Oliver Hofmann, Hans-Jörg von Mettenheim and Michael H. Breitner, *Prognose und Handel von Derivaten auf Strom mit Künstlichen Neuronalen Netzen*, 34 p., #34, September 11, 2009.
- Christoph Polus, Hans-Jörg von Mettenheim and Michael H. Breitner, *Prognose und Handel von Öl-Future-Spreads durch Multi-Layer-Perceptrons und High-Order-Neuronalnetze mit Faun 1.1*, 55 p., #35, September 18, 2009.
- Jörg Uffen and Michael H. Breitner, *Stärkung des IT-Sicherheitsbewusstseins unter Berücksichtigung psychologischer und pädagogischer Merkmale*, 37 p., #36, October 24, 2009.
- Christian Fischer and Michael H. Breitner, *MaschinenMenschen – reine Science Fiction oder bald Realität?* 36 P., #37, December 13, 2009.
- Tim Rickenberg, Hans-Jörg von Mettenheim and Michael H. Breitner, *Plattformabhängiges Softwareengineering eines Transportmodells zur ganzheitlichen Disposition von Strecken- und Flächenverkehren*, 38 p., #38, January 11, 2010.
- Björn Semmelhaack, Jon Sprenger and Michael H. Breitner, *Ein ganzheitliches Konzept für Informationssicherheit unter besonderer Berücksichtigung des Schwachpunktes Mensch*, 56 p., #39, February 3, 2009.
- Markus Neumann, Achim Plückerbaum, Jörg Uffen and Michael H. Breitner, *Aspekte der Wirtschaftsinformatikforschung 2009*, 70 p., #40, February 12, 2010.
- Markus Neumann, Bernd Hohler and Michael H. Breitner, *Wertbeitrag interner IT – Theoretische Einordnung und empirische Ergebnisse*, 38 p., #41, May 31, 2010.
- Daniel Wenzel, Karsten Sohns and Michael H. Breitner, *Open Innovation 2.5: Trendforschung mit Social Network Analysis*, 46 p., #42, June 1, 2010.

IWI Discussion Paper Series/Diskussionsbeiträge

ISSN 1612-3646

Naum Neuhaus, Karsten Sohns and Michael H. Breitner, *Analyse der Potenziale betrieblicher Anwendungen des Web Content Mining*, 44 p., #43, June 8, 2010.

Ina Friedrich, Jon Sprenger and Michael H. Breitner, *Discussion of a CRM System Selection Approach with Experts: Selected Results from an Empirical Study*, 22 p., #44, November 15, 2010.

Jan Bührig, Angelica Cuylen, Britta Ebeling, Christian Fischer, Nadine Guhr, Eva Hagenmeier, Stefan Hoyer, Cornelius Köpp, Lubov Lechtchinskaia, Johanna Mählmann and Michael H. Breitner, *Aspekte der Wirtschaftsinformatikforschung 2010*, 202 p., #45, January 3, 2011.

Philipp Maske and Michael H. Breitner, *Expertenbefragung: Integrierte, interdisziplinäre Entwicklung von M(obile)-Learning Applikationen*, 42 p., #46, February 28, 2011.

Christian Zietz, Jon Sprenger and Michael H. Breitner, *Critical Success Factors of Portal-Based Knowledge Management*, 18 p., #47, May 4, 2011.

Hans-Jörg von Mettenheim, Cornelius Köpp, Hannes Munzel and Michael H. Breitner, *Integrierte Projekt- und Risikomanagementunterstützung der Projektfinanzierung von Offshore-Windparks*, 18 p., #48, September 22, 2011.

Christoph Meyer, Jörg Uffen and Michael H. Breitner, *Discussion of an IT-Governance Implementation Project Model Using COBIT and Val IT*, 18 p., #49, September 22, 2011.

Michael H. Breitner, *Beiträge zur Transformation des Energiesystems 2012*, 31 p., #50, February 12, 2012.

Angelica Cuylen and Michael H. Breitner, *Anforderungen und Herausforderungen der elektronischen Rechnungsabwicklung: Expertenbefragung und Handlungsempfehlungen*, 50 p., #51, May 5, 2012

Helge Holzmann, Kim Lana Köhler, Sören C. Meyer, Marvin Osterwold, Maria-Isabella Eickenjäger and Michael H. Breitner, *Plinc. Facilitates linking. – Ein Accenture Campus Challenge 2012 Projekt*, 98 p., #52, August 20, 2012.

André Koukal and Michael H. Breitner, *Projektfinanzierung und Risikomanagement Projektfinanzierung und Risikomanagement von Offshore-Windparks in Deutschland*, 40 p., #53, August 31, 2012.

Halyna Zakhariya, Lubov Kosch and Michael H. Breitner, *Concept for a Multi-Criteria Decision Support Framework for Customer Relationship Management System Selection*, 14 p., #55, July 22, 2013.

Tamara Rebecca Simon, Nadine Guhr and Michael H. Breitner, *User Acceptance of Mobile Services to Support and Enable Car Sharing: A First Empirical Study*, 19 p., #56, August 1, 2013.

Tim A. Rickenberg, Hans-Jörg von Mettenheim and Michael H. Breitner, *Design and implementation of a decision support system for complex scheduling of tests on prototypes*, 6 p. #57, August 19, 2013.

Angelica Cuylen, Lubov Kosch, Valentina, Böhm and Michael H. Breitner, *Initial Design of a Maturity Model for Electronic Invoice Processes*, 12 p., #58, August 30, 2013.

André Voß, André Koukal and Michael H. Breitner, *Revenue Model for Virtual Clusters within Smart Grids*, 12 p., #59, September 20, 2013.

Benjamin Küster, André Koukal and Michael H. Breitner, *Towards an Allocation of Revenues in Virtual Clusters within Smart Grids*, 12 p., #60, September 30, 2013.

My Linh Truong, Angelica Cuylen and Michael H. Breitner, *Explorative Referenzmodellierung interner Kontrollverfahren für elektronische Rechnungen*, 30 p., #61, December 1, 2013.

Cary Edwards, Tim Rickenberg and Michael H. Breitner, *Innovation Management: How to drive Innovation through IT – A conceptual Mode*, 34 p., #62, November 29, 2013.

Thomas Völk, Kenan Degirmenci, and Michael H. Breitner, *Market Introduction of Electric Cars: A SWOT Analysis*, 13 p., #63, July 11, 2014.

Cary Edwards, Tim A. Rickenberg, and Michael H. Breitner, *A Process Model to Integrate Data Warehouses and Enable Business Intelligence: An Applicability Check within the Airline Sector*, 14 p., #64, November 11, 2014.

IWI Discussion Paper Series/Diskussionsbeiträge

ISSN 1612-3646

- Mina Baburi, Katrin Günther, Kenan Degirmenci and Michael H. Breitner, *Gemeinschaftsgefühl und Motivationshintergrund: Eine qualitative Inhaltsanalyse im Bereich des Elektro-Carsharing*, 53 p., #65, November 18, 2014.
- Mareike Thiessen, Kenan Degirmenci and Michael H. Breitner, *Analyzing the Impact of Drivers' Experience with Electric Vehicles on the Intention to Use Electric Carsharing: A Qualitative Approach*, 22 p., #66, December 2, 2014.
- Mathias Ammann, Nadine Guhr and Michael H. Breitner, *Design and Evaluation of a Mobile Security Awareness Campaign – A Perspective of Information Security Executives*, 22 p., #67, June 15, 2015.
- Raphael Kaut, Kenan Degirmenci and Michael H. Breitner, *Elektromobilität in Deutschland und anderen Ländern: Vergleich von Akzeptanz und Verbreitung*, 75 p., #68, September 29, 2015.
- Kenan Degirmenci and Michael H. Breitner, *A Systematic Literature Review of Carsharing Research: Concepts and Critical Success Factors*, 12 p., #69, September 29, 2015.
- Theresa Friedrich, Nadine Guhr and Michael H. Breitner, *Führungsstile: Literaturrecherche und Ausblick für die Informationssicherheitsforschung*, 29 p., #70, November 29, 2015.
- Maximilian Kreutz, Phillip Lüpke, Kathrin Kühne, Kenan Degirmenci and Michael H. Breitner, *Ein Smartphone-Bonusystem zum energieeffizienten Fahren von Carsharing-Elektrofahrzeugen*, 11 p., #71, December 9, 2015.
- Marc-Oliver Sonneberg, Danny Wei Cao and Michael H. Breitner, *Social Network Usage of Financial Institutions: A SWOT Analysis based on Sparkasse*, 12 p., #72, January 14, 2016.
- Jan Isermann, Kathrin Kühne and Michael H. Breitner, *Comparison of Standard and Electric Carsharing Processes and IT-Infrastructures*, 21 p., #73, February 19, 2016.
- Sonja Dreyer, Sören C. Meyer and Michael H. Breitner, *Development of a Mobile Application for Android to Support Energy-Efficient Driving of Electric Vehicles*, 15 p., #74, February 29, 2016.
- Claudia M. König and Michael H. Breitner, *Abschlussbericht des KIQS-Projekts „Verbesserung der Koordination von, der Interaktion Studierende- Lehrende in und der Integration aller Lehrinhalte in sehr großer/n Lehrveranstaltungen im Bachelor Grundstudium“*, 45 p., #75, April 27, 2016.
- Wilhelm G. N. Jahn, Kenan Degirmenci and Michael H. Breitner, *Portallösungen für Elektro-Carsharing: Stakeholderanalyse und Konzepte*, 94 p., #76, May 12, 2016.
- Mareike Thiessen, Kenan Degirmenci and Michael H. Breitner, *Electric Carsharing Usage and Shifting Effects between Public Transport, Car Ownership, Carsharing, and Electric Carsharing: A Data Mining Analysis and a Survey of Electric Carsharing Users*, 188 p., #77, May 12, 2016.
- Bjarne Neels, Marc-Oliver Sonneberg and Michael H. Breitner, *IKT-basierte Geschäftsmodellinnovationen im Gütertransport: Marktübersicht und Analyse*, 38 p., #78, October 6, 2016.
- Ines Thurk, Nadine Guhr and Michael H. Breitner, *Unterstützung des Wissensmanagements mit Electronic Learning – Eine Literaturanalyse*, 22 p., #79, October 30, 2016.
- Vi Kien Dang, Marc-Oliver Sonneberg and Michael H. Breitner, *Analyse innovativer Logistikkonzepte für urbane Paketdienstleister*, 66 p., #80, November 3, 2016.
- Christoph Thermann, Marc-Oliver Sonneberg and Michael H. Breitner, *Visualisierung von Verkehrsdaten der Landeshauptstadt Hannover*, 16 p., #81, February 17, 2017.
- Rouven-B. Wiegard, Kenan Degirmenci and Michael H. Breitner, *What Influences the Adoption of Electronic Medical Record Systems? An Empirical Study with Healthcare Organizations Executives*, 28 p., #82, May 30, 2017.
- Jens Passlick, Sonja Dreyer, Daniel Olivotti, Benedikt Lebek and Michael H. Breitner, *Assessing Research Projects: A Framework*, 13 p., #83, February 5, 2018.
- Michael Stieglitz, Marc-Oliver Sonneberg and Michael H. Breitner, *TCO-Comparison of Fuel and Electric Powered Taxis: Recommendations for Hannover*, 30 p., #84, June 2, 2018.

IWI Discussion Paper Series/Diskussionsbeiträge

ISSN 1612-3646

Levin Rühmann, Oliver Werth, Nadine Guhr and Michael H. Breitner, *Cyber-Risiko – Aktuelle Bedrohungslage und mögliche Lösungsansätze*, 36 p., #85, November 14, 2018.

Ines Stoll, Daniel Olivotti and Michael H. Breitner, *Digitalisierung im Einkauf: Eine Referenzarchitektur zur Veränderung von Organisation und Prozessen*, 34 p., #86, December 22, 2018

Madlen Dürkoop, Max Leyerer and Michael H. Breitner, *Lastenfahrräder im urbanen Wirtschaftsverkehr: Anforderungen von Handwerkern und Apothekern*, 37 p., #87, March 5, 2019

Philip Blacha, Marvin Kraft, Marc-Oliver Sonneberg, Maximilian Heumann and Michael H. Breitner, *Analysis of Augmented Reality Applications within the German Automotive Industry*, 42 p., #88, March 5, 2019

Leonie Jürgens, Daniel Olivotti and Michael H. Breitner, *Einflüsse der Digitalisierung auf das Qualitätsmanagement und die Notwendigkeit einer integrierten Betrachtungsweise anhand eines Referenzmodells*, 33 p., #89, March 5, 2019

Sebastian Pohlmann, Oliver Werth and Michael H. Breitner, *A Meta-Analysis of the UTAUT2 in the Field of Mobile Financial Services*, 28 p., #90, June 4, 2019

Marc-Oliver Sonneberg, Oliver Werth, Human Kohzadi, Marvin Kraft, Bjarne Neels and Michael H. Breitner, *Customer Acceptance of Urban Logistics Delivery Concepts*, 90 p., #91, August 30, 2019

Matthias Rose, Sven-Jonas Tautz, Max Leyerer and Michael H. Breitner, *Smart Mobility in Smart Cities: Chances and Challenges of Autonomous Passenger Transport*, 47 p., #92, October 25, 2019

Marc-Oliver Sonneberg, Marvin Hempen, Johannes Vollert and Michael H. Breitner, *Chancen, Herausforderungen und Voraussetzungen von Cargotram-Projekten*, 32 p., #93, November 9, 2019